Kyle Goldenberg

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Professional summary

Dynamic product professional with 7 years of experience driving end-to-end product development and agile delivery. Demonstrated expertise in backlog management, user story creation, and cross-functional coordination. Skilled in synthesizing customer and stakeholder needs into clear requirements and leveraging data-informed insights to optimize digital products, ensuring efficient internal operations and impactful user experiences.

Work experience

Technical Product Owner

GTT Communications

September 2025 to Present

- Owned product backlog and led end-to-end delivery of automation initiatives optimizing quoting and order creation workflows
- Collaborated daily with sales, operations, technology, and senior leadership to align requirements, manage timelines, and mitigate risks
- Supported digital transformation projects including Quote-to-Order enhancements and Order Assurance dashboards from conception through implementation
- Applied human-centric design principles to ensure automation solutions aligned with customer and internal workflows, driving adoption and reducing friction

Founder & Product Lead

Everclimb LLC

June 2019 to Present

- Spearheaded end-to-end product design and launch of B2B SaaS platform and mobile app, leading a seven-person team to onboard 15 gyms and 300 users
- Facilitated agile ceremonies including daily scrums and sprint retrospectives to maintain alignment and unblock development
- Translated user feedback from demos and trade shows into prioritized roadmap items, detailed requirements, and acceptance criteria
- Created AI-driven prototypes and workflows to refine features and surface edge cases, adopting modern AI practices to rebuild front-end and back-end independently

Business Analyst

GTT Communications

August 2023 to September 2025

- Led elicitation and analysis of requirements for multiple concurrent initiatives, translating business needs into actionable user stories
- Facilitated agile delivery practices including backlog refinement and sprint planning to improve predictability and quality
- Acted as primary liaison between stakeholders and engineering teams, managing expectations and clarifying scope to reduce delivery risk
- Tracked project progress, risks, and dependencies in Jira, providing transparent updates to leadership

Enterprise Account Manager

GTT Communications

April 2019 to August 2023

- Managed end-to-end sales processes engaging C-suite executives across 50+ mid-market and enterprise clients, delivering customer-aligned solutions
- Grew monthly recurring revenue to $200,000+ and achieved 150% of annual revenue targets for three consecutive years
- Maintained a 90% renewal rate and increased customer satisfaction by 30% through effective account management and solution delivery

Community Manager
Scavengers Studio
January 2018 to April 2019

- Designed and managed feedback collection systems for prioritizing 30-150 weekly bug reports and feature requests using Jira
- Served as liaison between community and development teams to facilitate feedback loops and support prioritization
- Scaled online community from 100 to 50,000+ members while maintaining structured communication and engagement

Education

Business (BA)
Florida International University | Miami, FL
September 2014 to December 2018
3.8 GPA

Skills

Agile | Jira | Product backlog management | Requirements gathering | Stakeholder engagement | User acceptance testing | Product roadmapping | Cross-functional collaboration | Data-driven decision making | User-centered design | Process optimization | Project management | Scope and Requirements Management | Risk, Issue, and Change Management | Product management

Links

https://linkedin.com/in/kylegoldenberg

Certifications and licenses

Project Management Institute Certification

PMP